

KLEINWORT HAMBROS

INCOME

MODEL PORTFOLIO SOLUTIONS

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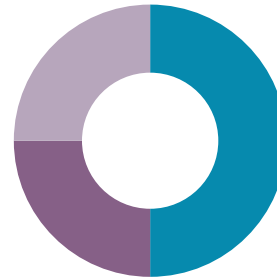
RISK RATING 3

ASSET ALLOCATION RANGES

The allocation to asset class asset class will typically fall within these ranges:

Asset class	Range (%)
Cash	0 to 25
Government bonds	0 to 75
Credit	0 to 50
Equities	25 to 75
Real estate	0 to 10
Commodities	0 to 10
Alternative strategies	0 to 10

HISTORICAL REFERENCE ALLOCATION



- 50% Bonds
- 25% Global Equities
- 25% Domestic Equities
- 7.7% Target risk (volatility)
- 5.9% Expected return (annual)

WHAT DOES THIS MODEL DO?

This model seeks to generate a sustainable income return. The historical reference allocation above shows how a portfolio has typically been constructed to achieve the stated risk and return figures. However, the risks and returns of different assets are not static over time and historical returns are not a guide to future returns. This model therefore uses Kleinwort Hambros' dynamic asset allocation to invest in a wider range of asset classes in response to changing market and economic conditions. The model's current indicative asset class ranges are detailed above, and may vary over time.

PERFORMANCE UPDATE

Over the quarter the portfolio returned 5.4% outperforming its ARC peer group which rose 4.6%. It was also encouraging to see the strategy make up most of its losses and relative underperformance to the ARC peer group suffered in Q4 2018. The portfolio currently generates a gross yield of 3.8%.

Not surprisingly it was the portfolio's equity allocation driving its positive performance, though this was well supported by the fixed income allocation which delivered a small positive return. Alternatives were broadly flat over the quarter.

Global equity markets rallied strongly in Q1 2019 after the sell-off in Q4 2018. The MSCI World returned 9.9%, though the US market was slightly stronger returning 11.1% in sterling terms. The portfolio's significant exposure to the UK market was the major positive driver of returns. The UK Market performed well up 9.4%, though income was out of favour with investors; the average return IA UK Equity Income sector was 8.8%. However, Artemis Income (+10.1%) and Liontrust Macro Equity Income (+11.2) delivered strong returns.

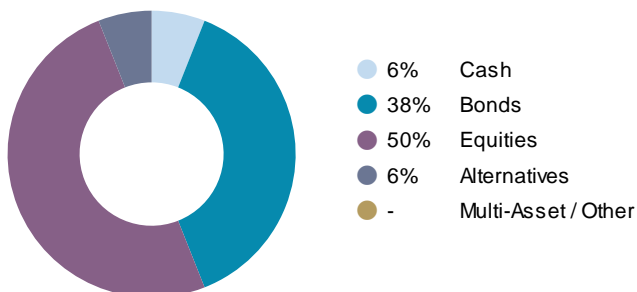
While not outperforming their benchmarks Newton Global Income (+8.4%), Artemis Global Income (+7.1%), Aviva US Equity Income (+8.0%) and Standard Life European Equity Income (+7.3%) all delivered attractive absolute returns.

The fixed income investments were a significant contributor over the quarter with both government bonds and credit exposures adding value, benefiting from the change in interest rate expectations towards the end of the period. The high yield implementation added the most value, with UBAM Global High Yield returning 5.2%. The only slight weakness was our short duration exposure in the government bond positioning, which did not participate in the markets broad rally.

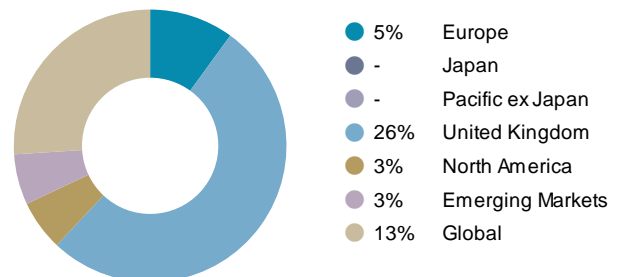
Within alternatives HICL and International Public Partnerships were broadly flat over the quarter. These are held for their high income and lack of correlation with equity markets, offering a degree of downside protection.

In January we decided to remove Alegbris Financial Credit fund from the portfolio as it added more risk than we had expected. The proceeds were held in cash to increase the portfolios defensive potential.

CURRENT ASSET ALLOCATION



EQUITY ALLOCATION



Source: Kleinwort Hambros as at 31 Mar 2019

Actual weighting and investment allocations are subject to change on an ongoing basis and may not be exactly as shown.

KLEINWORT HAMBROS

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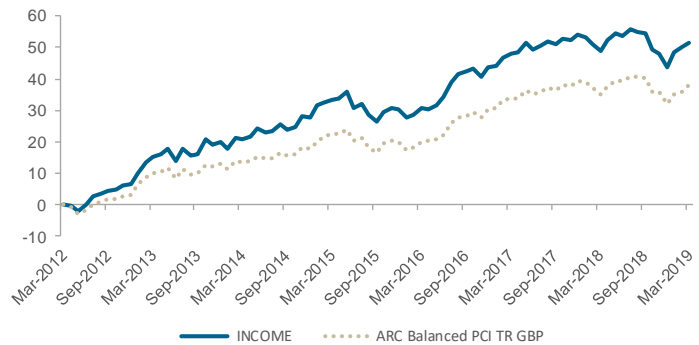
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RISK RATING 3

TOP 10 HOLDINGS

	(%)
Invesco Sterling Bond	7.0
PIMCO Global Investment Grade Credit Fund	7.0
Artemis Global Income	7.0
GBP Cash Deposit	6.0
Fidelity MoneyBuilder Income Gross Fund	6.0
Artemis Income Fund	6.0
Royal London UK Equity Income Fund	6.0
Threadneedle UK Equity Income Fund	6.0
Newton Global Income Fund	6.0
Lyxor FTSE Actuaries UK Gilts 0-5Y ETF	6.0

PERFORMANCE CHART



PERFORMANCE

	YTD*	3 months*	1 year*	5 year*	Inception*
INCOME	-6.5	5.4	1.8	19.9	51.6
ARC PCI**	-5.1	4.6	2.4	17.1	38.2
+ / -	-1.4	0.8	-0.6	2.8	13.4
Volatility***	-	-	5.8	5.7	5.9

	Mar 2014 to Mar 2015	Mar 2015 to Mar 2016	Mar 2016 to Mar 2017	Mar 2017 to Mar 2018	Mar 2018 to Mar 2019
INCOME	10.3	-2.0	13.1	0.6	1.8
ARC PCI**	7.9	-2.1	11.5	0.8	2.4

* to 31 March 2019

** ARC Balanced PCI TR GBP

*** Annualised data

Notes: model launch date 01/04/2012; performance net of underlying fund fees but gross of Kleinwort Hambros's annual management charge, platform fees and advisor charges; the deduction of fees, commissions and other charges will reduce the performance outlined above

Latest quarter of ARC performance data are based on ARC estimates

Past performance should not be seen as an indication of future performance. Investments may be subject to market fluctuations and the price and value of investments and the income derived from them can go down as well as up. The tax benefits and liabilities will depend on individual circumstances and may change in the future. The performance chart represents the cumulative performance since inception, against the cumulative return in %.

Source: ARC, Morningstar, Bloomberg and Kleinwort Hambros as at 31 Mar 2019

YIELD, FEES AND CHARGES

Yield (gross)	3.6%
Kleinwort Hambros annual management charge (via platforms)	0.35% plus VAT

Available Platforms:

Ascentric
AXA Elevate
Novia
Transact
Aviva
Nucleus
Standard Life

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