KLEINWORT HAMBROS

CONSERVATIVE

MODEL PORTFOLIO SOLUTIONS

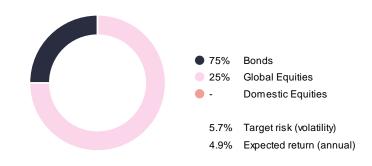
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ASSET ALLOCATION RANGES

The allocation to asset class asset class will typically fall within these ranges:

Asset class	Range (%)
Cash	0 to 25
Government bonds	25 to 90
Credit	0 to 50
Equities	0 to 50
Real estate	0 to 10
Commodities	0 to 10
Alternative strategies	0 to 10

HISTORICAL REFERENCE ALLOCATION



WHAT DOES THIS MODEL DO?

This model seeks to preserve purchasing power relative to inflation over a period of 5-7 years. The historical reference allocation above shows how a portfolio has typically been constructed to achieve its objective. However, the risks and returns of different assets are not static over time and historical returns are not a guide to future returns. This model therefore uses Kleinwort Hambros' dynamic asset allocation to invest in a wider range of asset classes in response to changing market and economic conditions. The model's current indicative asset class ranges are detailed above, and may vary over time.

PERFORMANCE UPDATE

Over the quarter the portfolio returned 1.6%, ahead of its ARC peer group which rose 1.3%. The portfolio's equity allocation was the main driver of returns led by its US, global and European positions, though its emerging market and Japanese exposure offset some of this strength. Its bond and alternatives allocations also delivered modest positive returns.

Global equity markets rose, with the MSCI World up 7.3% over the quarter. The best performances came from the European and US markets up 5.2% and 10.4% respectively, though all other regions, with the exception of emerging markets and Japan delivered positive returns. The appearance of the Omicron variant in November, followed by reintroduction of restrictions in many developed economies did slow economic growth. However, inflation continued to be the main issue worrying markets, with most economists now concluding it will be higher for longer, in main driven by "sticky wage" increases. The UK raised rates to 0.25% and while the US held theirs, but the fed minutes when published in January highlighted, they were expecting to raise rates in 2022.

All equity funds with exception of Baillie Gifford Japan, which fell 5.0% in line with the Japanese market, delivered positive returns. The best came from Pictet Global Environmental Opportunities (+8.2%), and Loomis Sayles US Growth Equity (+6.1%).

The fixed income positioning modestly added value, driven by its government bond exposure, though its investment grade credit exposure declined, offsetting some of this. The Alternatives return was evenly split between gold and trading strategies. Gold returned (+3.4%) and Lyxor Sandler US Equity (+2.8%) were the main drivers.

In October we reduced the duration of the government bond allocation to reduce the impact of any future interest rate rise and in November we modestly reduced the UK exposure, adding this to the US positions. In December we sold the iShares Core £ Corp Bond ETF and added a new holding of Rathbone Ethical Bond Fund to the portfolio with the proceeds.



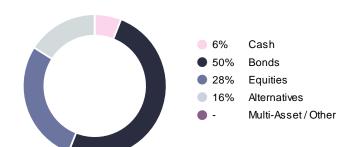
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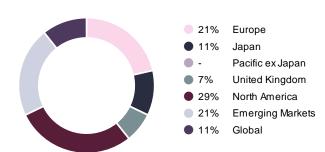
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CURRENT ASSET ALLOCATION



EQUITY ALLOCATION



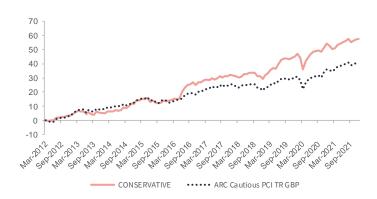
Source: Kleinwort Hambros as at 31 Dec 2021

Actual weighting and investment allocations are subject to change on an ongoing basis and may not be exactly as shown.

TOP 10 HOLDINGS

Lyxor FTSE Actuaries UK Gilts 0-5Y ETF 10.0 Lyxor FTSE Actuaries UK Gilts ETF 8.0 Invesco Sterling Bond Fund 7.0 Jupiter Dynamic Bond 7.0 PIMCO Global Investment Grade Credit Fund 7.0 Rathbone Ethical Bond Fund 7.0 GBP Cash Deposit 6.0 Lyxor S&P 500 ETF 5.0 Algebris Financial Credit Fund 4.0		(%)
Invesco Sterling Bond Fund 7.0 Jupiter Dynamic Bond 7.0 PIMCO Global Investment Grade Credit Fund 7.0 Rathbone Ethical Bond Fund 7.0 GBP Cash Deposit 6.0 Lyxor S&P 500 ETF 5.0	Lyxor FTSE Actuaries UK Gilts 0-5Y ETF	10.0
Jupiter Dynamic Bond 7.0 PIMCO Global Investment Grade Credit Fund 7.0 Rathbone Ethical Bond Fund 7.0 GBP Cash Deposit 6.0 Lyxor S&P 500 ETF 5.0	Lyxor FTSE Actuaries UK Gilts ETF	8.0
PIMCO Global Investment Grade Credit Fund 7.0 Rathbone Ethical Bond Fund 7.0 GBP Cash Deposit 6.0 Lyxor S&P 500 ETF 5.0	Invesco Sterling Bond Fund	7.0
Rathbone Ethical Bond Fund 7.0 GBP Cash Deposit 6.0 Lyxor S&P 500 ETF 5.0	Jupiter Dynamic Bond	7.0
GBP Cash Deposit 6.0 Lyxor S&P 500 ETF 5.0	PIMCO Global Investment Grade Credit Fund	7.0
Lyxor S&P 500 ETF 5.0	Rathbone Ethical Bond Fund	7.0
	GBP Cash Deposit	6.0
Algebris Financial Credit Fund 4.0	Lyxor S&P 500 ETF	5.0
	Algebris Financial Credit Fund	4.0
Federated Hermes Asia ex-Japan Eq 4.0	Federated Hermes Asia ex-Japan Eq	4.0

PERFORMANCE CHART



Past performance should not be seen as an indication of future performance. Performance net of underlying fund fees but gross of Kleinwort Hambros's annual management charge, platform fees and advisor charges. The deduction of such fees and charges will reduce the gross performance shown above.



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PERFORMANCE

	YTD*	3 months*	1 year*	5 year*	Inception*
Conservative	2.2	1.5	2.2	24.5	57.7
ARC PCI**	3.6	1.4	3.6	17.4	41.0
+/-	-1.4	0.1	-1.4	7.0	16.7
Volatility***	-	-	3.5	4.8	4.4

		Dec 2017 to			_
	Dec 2017	Dec 2018	Dec 2019	Dec 2020	Dec 2021
Conservative	4.3	-2.1	12.1	6.3	2.2
ARC PCI**	4.5	-3.6	8.1	4.2	4.1

^{*} to 31 December 2021

Notes: model launch date 01/04/2012; performance net of underlying fund fees but gross of Kleinwort Hambros's annual management charge, platform fees and advisor charges; Latest quarter of ARC performance data are based on ARC estimates.

YIELD, FEES AND CHARGES

Yield (gross)	1.6%
Kleinwort Hambros annual management charge (via platforms)	0.35%

Available Platforms:

Elevate Novia Transact Standard Life



Past performance should not be seen as an indication of future performance. Investments may be subject to market fluctuations and the price and value of investments and the income derived from them can go down as well as up. The tax benefits and liabilities will depend on individual circumstances and may change in the future. The performance chart represents the cumulative performance since inception, against the cumulative return in %. Performance net of underlying fund fees but gross of Kleinwort Hambros's annual management charge, platform fees and advisor charges. The deduction of such fees and charges will reduce the gross performance shown above. Estimated yield is calculated based on distributed 12 month historic yield data and reflects the actual cash distribution yield, which may change.

Source: ARC, Morningstar, Bloomberg and Kleinwort Hambros as at 31 Dec 2021.

TARGET MARKET

Target Market Category	Suitable for … ✓	Not suitable for X
Client categorisation	Retail	-
Knowledge & Experience	Basic	
Capacity for loss	Required	Clients who cannot bear loss
Risk tolerance	Medium	-
Objectives	GrowthLong term	Capital PreservationShort/Medium term
Distribution	Advised or Discretionary	Execution Only

Source: Kleinwort Hambros as at 31 Dec 2021.



^{**} ARC Cautious PCI TR GBP

^{***} Annualised data

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Marketing

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