

Kleinwort Hambros strengthens UK regional presence with senior appointments

- **Leigh Philpot announced as new Head of UK Regions**
 - **Chris Thomson new Deputy Head of UK Regions**
 - **Richard Brown and Mark Sinclair named Head of Yorkshire and Head of Cambridge**
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Press release

London, 14 February 2019

Kleinwort Hambros, one of the leading private bank and wealth manager's in the UK, has today announced a series of senior appointments to bolster its regional presence across the UK.

Leigh Philpot has been appointed the new Head of UK Regions, with immediate effect. In this newly created role, Leigh will be based in London and will report to Andrew Hillery, Head of UK Private Banking. He will be responsible for overseeing and implementing the UK regional strategy outside of London and strengthening its nationwide presence. Kleinwort Hambros currently has four regional offices in Newbury, Cambridge, Leeds and Edinburgh.

Leigh previously headed up the Private Banking and Discretionary Fund Management team at Kleinwort Hambros. Most recently, Leigh created the bank's IFA proposition, working alongside external advisers across the country to offer investment and private banking solutions to their clients. Prior to this, Leigh worked for Ely Fund Managers (now part of Rathbones) and Killik & Co, the advisory stockbrokers.

To support Leigh, Chris Thomson has been named Deputy Head of UK Regions. This is in addition to his role as Head of the Edinburgh office, which he founded in 2008. Prior to Kleinwort Hambros, Chris spent twelve years in investment banking, split between London and New York.

Richard Brown and Mark Sinclair have also recently been appointed Head of Yorkshire and Head of Cambridge, respectively.

In their new roles, Richard and Mark will be responsible for leading their respective businesses and coordinating a wide range of private banking and wealth management services, including fiduciary, investment, financial planning and credit solutions for high net worth clients across Yorkshire, Cambridge and the surrounding areas.

With an amalgamation of over 60 years' experience in financial services and private banking, Richard was formerly a wealth manager at Coutts and relationship manager for Lloyds Private Banking, while Mark had been a director at HSBC and was later Head of UK Clients at HSBC Private Bank Monaco.

Commenting on the appointments, Andrew Hillery, Head of UK Private Banking at Kleinwort Hambros, said:

“Half of the wealth in the UK is outside London and regional expansion will be a key aspect of our client offer and future growth. With their strong track records and impressive experience in the private banking industry, we are confident that Leigh, Chris, Richard and Mark will help to take our UK business forward. It also demonstrates our recognition and support for promoting internal talent.”

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Biographies

Leigh Philpot has 20 years' experience in private wealth management, joining Kleinwort Benson as a portfolio manager in 2006 and later becoming a relationship manager. Leigh spent 4 years managing the affluent client segment at Kleinwort Benson before becoming Group Head of Privilege at the time of the Kleinwort Hambros merger. More recently, Leigh created the bank's IFA proposition, working alongside external advisers across the country to offer investment and private banking solutions to their clients. Leigh has built a significant book of clients from the IFA channel in the regions, working alongside Business Development Managers – all factors which will be key to the growth of our regional offices.

Chris Thomson founded and heads up Kleinwort Hambros' Edinburgh office covering Scotland, the north of England and Northern Ireland although the office has clients from across the UK, Channel Islands and sometimes beyond. He joined Hambros in 2008 from Kleinwort Benson where he started in Private Banking so the recent merger brings two strands of his history together. Prior to Kleinwort Benson, Chris spent twelve years in investment banking split between London and New York. The technical and corporate knowledge from this time has proved invaluable in assisting his clients to navigate the complexities of modern investing and wealth planning. Being back in his native Edinburgh has allowed Chris to develop some long standing and loyal relationships with individuals and trusts, helping them to fulfil their financial aspirations.

Richard Brown joined Kleinwort Hambros in 2015 and has over 30 years' experience of working in the private banking and wealth management industry, within the Yorkshire region. During the last 30 years Richard has dealt with a variety of high net worth individuals with differing backgrounds, and his client base includes Entrepreneurs, Retired Business Owners, Family Businesses and Landed Estates.

Mark Sinclair joined Kleinwort Hambros in 2016 and has over 30 years of experience in financial services and private banking, both in the UK and more recently as Head of UK clients for a leading private bank in Monaco. Mark

is a Fellow of the Chartered Institute for Securities & Investment and a Chartered Wealth Manager. He has a particular interest and experience in working with clients who are entrepreneurs and who are considering selling their business. He covers Cambridge, Norfolk, Suffolk and Essex areas.

Societe Generale

Societe Generale is one of the leading European financial services groups. Based on a diversified and integrated banking model, the Group combines financial strength and proven expertise in innovation with a strategy of sustainable growth, aiming to be the trusted partner for its clients, committed to the positive transformations of society and the economy.

Active in the real economy for over 150 years, with a solid position in Europe and connected to the rest of the world, Societe Generale has over 147,000 members of staff in 67 countries and supports on a daily basis 31 million individual clients, businesses and institutional investors around the world by offering a wide range of advisory services and tailored financial solutions. Figures valid at March 2018

The Group is built on three complementary core businesses:

- **French Retail Banking**, which encompasses the SocieteGenerale, Crédit du Nord and Boursorama brands. Each offers a full range of financial services with omnichannel products at the cutting edge of digital innovation;
- **International Retail Banking, Insurance and Financial Services to Corporates**, with networks in Africa, Russia, Central and Eastern Europe and specialised businesses that are leaders in their markets;
- **Global Banking and Investor Solutions**, which offers recognised expertise, key international locations and integrated solutions.

Societe Generale is included in the principal socially responsible investment indices: DJSI (World and Europe), FTSE4Good (Global and Europe), Euronext Vigeo (World, Europe and Eurozone), four of the STOXX ESG Leaders indices, and the MSCI Low Carbon Leaders Index.

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Societe Generale Private Banking

Societe Generale Private Banking, the wealth management arm of Societe Generale, is one of the leading private banks in Europe, with EUR 118 billion of assets under management at the end of December 2017.

With 2,500 staff in 11 countries across the globe, Societe Generale Private Banking offers wealth management solutions to entrepreneurs and High Net Worth Individuals.

The expertise of its private banking teams in wealth planning, investment advisory and financing solutions regularly receives awards. In 2016, 2017 and 2018, Societe Generale Private Banking was voted:

- Best Credit Provider (WealthBriefing Swiss Awards, 2018)
- Outstanding Private Bank - Western Europe (Private Banker International, 2017)
- Best Wealth Planning Team (WealthBriefing European Awards, 2017)
- Best Wealth Manager in France - Affiliate Bank (Leaders de la Finance, 2017)
- Best Private Bank for Entrepreneurs in Western Europe (Global Finance, 2017)
- Best Private Bank France (Global Finance, 2016)
- Best Private Bank Monaco (Global Finance, 2016)

- Outstanding Private Bank for Relationship Service and Engagement (Private Banker International, 2016)

Past performance should not be seen as an indication of future performance.

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Kleinwort Hambros

Established in 1786 and 1839 respectively, Kleinwort and Hambros have been helping clients manage their wealth for over 200 years. Kleinwort Hambros is the private banking and wealth management brand of Societe Generale in the UK.

With assets under management of £16.3bn and over 1000 employees at March 2018 Kleinwort Hambros has offices in London, Cambridge, Newbury, Leeds, Edinburgh, Guernsey, Jersey and Gibraltar.

Kleinwort Hambros provides individuals, families, entrepreneurs and family offices with comprehensive wealth management and private banking services including investment management, domestic and international wealth planning, lending, fiduciary and banking services, as well as mid-corporate advisory services on both a direct and intermediated basis.

Kleinwort Hambros also has a range of teams offering our services to private clients based in the UK and overseas. Our multi-lingual teams include the French, Arab, Russian and South Asia desks and we provide solutions for both domestic and non-domestic clients.

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